

JUNE 6, 2018

## InfoValue partners with Cable & Wireless to provide IPTV and Interactive Video Solutions in Caribbean Hospitality Market

*Premium comprehensive IPTV system targeting luxury resorts in the Caribbean market*

*InfoValue partners with Cable & Wireless to provide IPTV and Interactive Video Solutions in Caribbean Hospitality Market*

JUNE 6, 2018. —InfoValue Computing, Inc. (InfoValue), experts in providing innovative, interactive IPTV platforms and solutions, today announced its formal partnership with Cable & Wireless for providing IP-based HD television, IP Video-On-Demand (VOD), and a full-featured guest information portal in Caribbean hotels.

InfoValue and Cable & Wireless (C&W) have formally launched the interactive IPTV system targeting luxury resorts in the Caribbean market. Backed by a joint focus on proven reliability, creating viable business models, and demonstrating improved hotel guest satisfaction, the partnership addresses a hotel resort demand that has not been previously serviced. The first production launches of the latest IPTV solution versions were installed on the island of Jamaica. The luxury resorts will be equipped with the most advanced IP-based in-room entertainment and information solution in the Caribbean.

“At C&W we continue to invest in innovative hospitality solutions to help drive growth in the regional tourism sector. Cutting edge hospitality solutions like these give today’s connected guests the satisfaction of knowing that a world-class technology experience awaits them at their vacation destination,” said Garry Sinclair, C&W Caribbean President. “Our partnership with

InfoValue is designed to transform vacation dreams for hoteliers and their guests, into reality.”

InfoValue and C&W provide advanced TV functionalities within the Hospitality IPTV solutions creating greater value for the Caribbean tourism sector to become more globally competitive.

“Our collaboration with Cable & Wireless conceived a feature-rich IPTV solution designed and marketed distinctively for the Caribbean hospitality market,” said Aubrey Flanagan, Vice President of Business Development at InfoValue. “We are pleased to see such strong interest in the region as demonstrated by recent installations and look forward to bringing these advanced IPTV services to other Cable & Wireless locations.”

InfoValue SuiteTV is a leading edge IPTV solution tailored specifically for the hospitality industry. InfoValue SuiteTV offers personalized guest services ranging from high-quality HDTV VOD to network-based personal video recording (nPVR), OTT apps, and mobile video streaming. By leveraging the local IP network and IP-connected devices such as mobile devices and SmartTVs, InfoValue SuiteTV is uniquely positioned to support hotels to incorporate “quadruple play” services — delivery of TV, video, voice, and data — into their own service and information portal over the converged IP network infrastructure to simultaneously generate new revenues, increase occupancy rates, and reduce operational expenses.

More about InfoValue is available at <http://www.infovalue.com>.

### About InfoValue

Founded in 1994 and experts in providing comprehensive and premium IP Media platforms and solutions, InfoValue is recognized for innovations and advances in IPTV technology that has set the pace in performance, scalability and intelligence. InfoValue delivers IPTV solutions and products to hospitality, healthcare, education, enterprise, government and telecomm markets. InfoValue's corporate headquarters are located at 4 Westchester Plaza, Elmsford, NY 10523. More information on InfoValue and its products and services is available at [www.infovalue.com](http://www.infovalue.com), via e-mail at [info@infovalue.com](mailto:info@infovalue.com), or by phone at (914) 345-5980.

### About C&W Communications

C&W is a full service communications and entertainment provider and delivers market-leading video, broadband, telephony and mobile services to consumers in 18 countries. Through its business division, C&W provides data center hosting, domestic and international managed network services, and customized IT service solutions, utilizing cloud technology to serve business and government customers.

C&W also operates a state-of-the-art submarine fiber network – the most extensive in the region.

Learn more at <http://www.cwc.com>, or follow C&W on LinkedIn, Facebook or Twitter.

### C&W Communications